

Market Trends Report

January 2026

 Property Type

Single Family

 Date Range

February 2023 - January 2026

 Price Range

\$0 - \$999,999,999

 Location

CITY
New Canaan



Judy Michaelis

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Overview

The overview below shows real estate activity for January 2026. You will see data comparisons between January and the previous month, the last three months and January 2025.

Overview	Monthly Trends				
	YTD Avg.	January	December	Oct. - Dec.	Jan. 2025
New Listings	16	16	1	10	22
Average Sales Price per Square Foot	552	552	593	606	550
Average Days on Market	91	91	38	59	84
Number of Properties for Sale	32	32	30	37	42
Average List Price	\$4,276,434	\$4,276,434	\$4,214,097	\$3,997,330	\$4,518,976
Median List Price	\$3,145,000	\$3,145,000	\$3,072,500	\$2,981,667	\$3,822,000
Average Sales Price	\$2,981,889	\$2,981,889	\$3,325,600	\$3,260,763	\$2,333,294
Median Sales Price	\$3,200,000	\$3,200,000	\$3,100,000	\$2,783,333	\$1,660,000
Sales Price / List Price Ratio	101.16%	101.16%	105.48%	101.08%	97.91%
Number of Properties Sold	9	9	20	17	17
Month's Supply of Inventory	3.56	3.56	1.5	2.29	2.47
Absorption Rate	0.28	0.28	0.67	0.49	0.4



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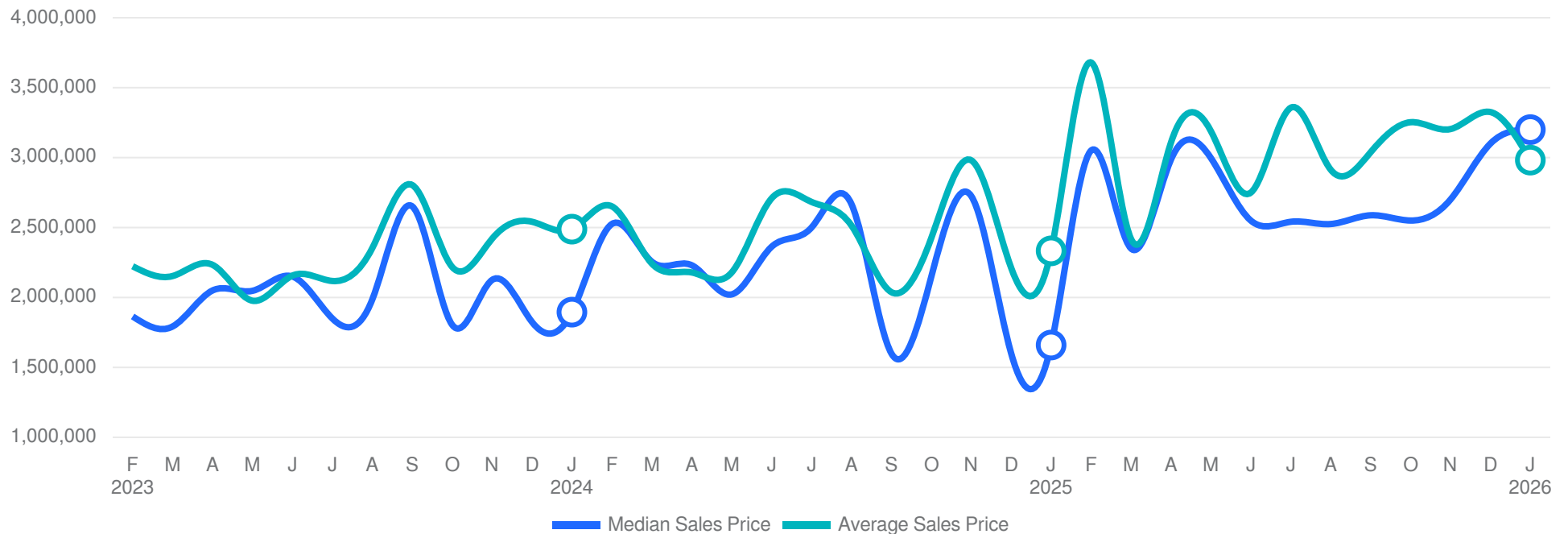
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Average & Median Sales Price

The median sales price in January 2026 was \$3,200,000, up 3.23% from \$3,100,000 from the previous month and 92.77% higher than \$1,660,000 from January 2025. The January 2026 median sales price was at its highest level compared to January 2025 and 2024. The average sales price in January 2026 was \$2,981,889, down -10.34% from \$3,325,600 from the previous month and 27.80% higher than \$2,333,294 from January 2025. The January 2026 average sale price was at its highest level compared to January 2025 and 2024.





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Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The January 2026 sales price/list price ratio was 101.16%, down from 105.48% from the previous month and up from 97.91% from January 2025.





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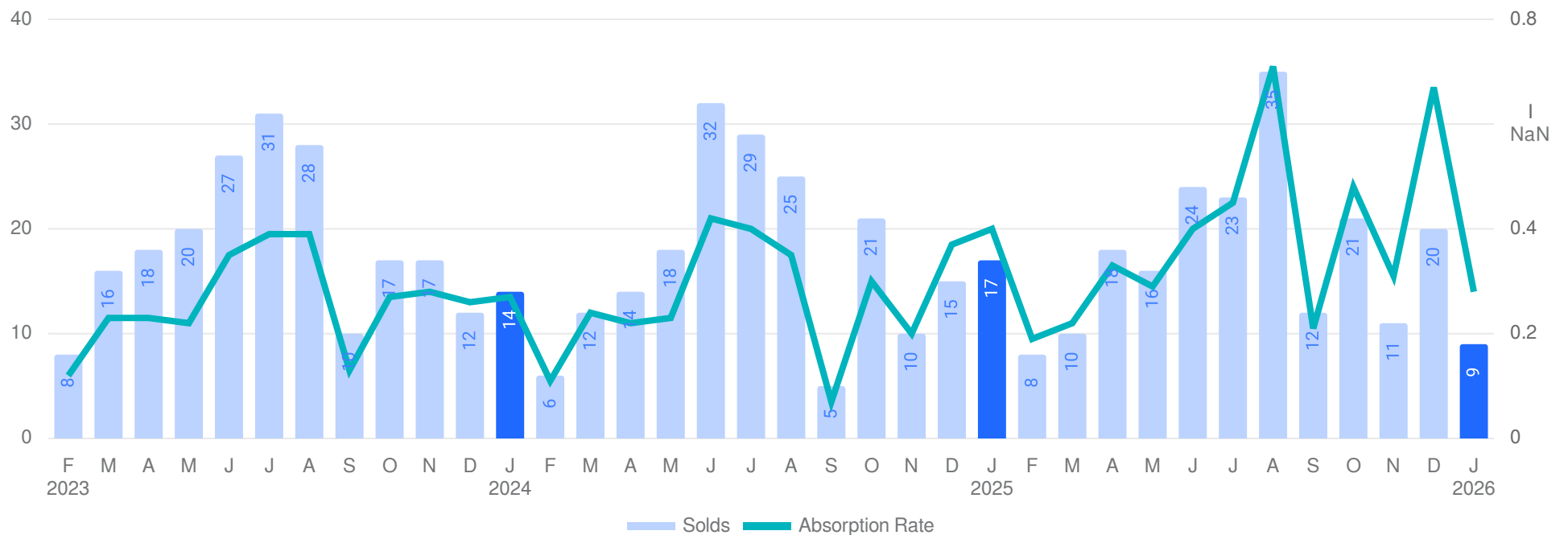
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Number of Properties Sold & Absorption Rate

The number of properties sold in January 2026 was 9, down -55.00% from 20 from the previous month and -47.06% lower than 17 from January 2025. The January 2026 sales were at its lowest level compared to January 2025 and 2024. Absorption rate is the avg number of sales per month divided by the total number of available properties.





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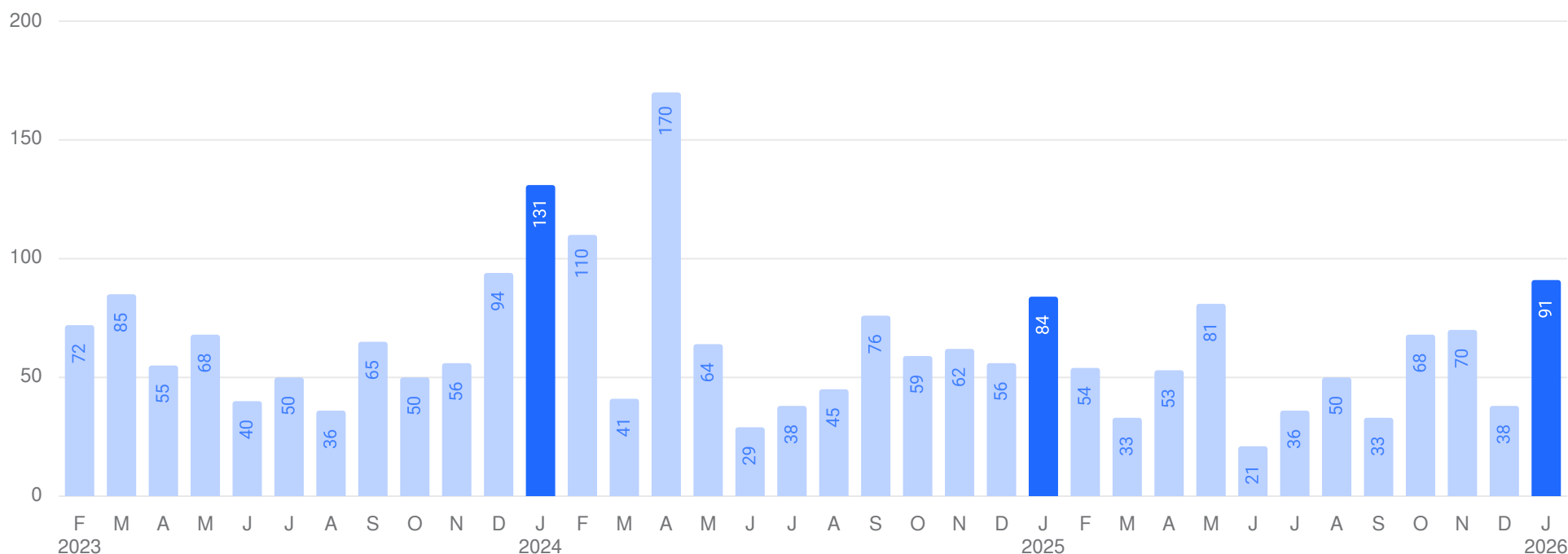
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Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for January 2026 was 91 days, up 139.47% from 38 days from the previous month and 8.33% higher than 84 days from January 2025. The January 2026 DOM was at a mid level compared with January 2025 and 2024.





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Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in January 2026 was \$552, down -6.91% from \$593 from the previous month and equal to January 2025.





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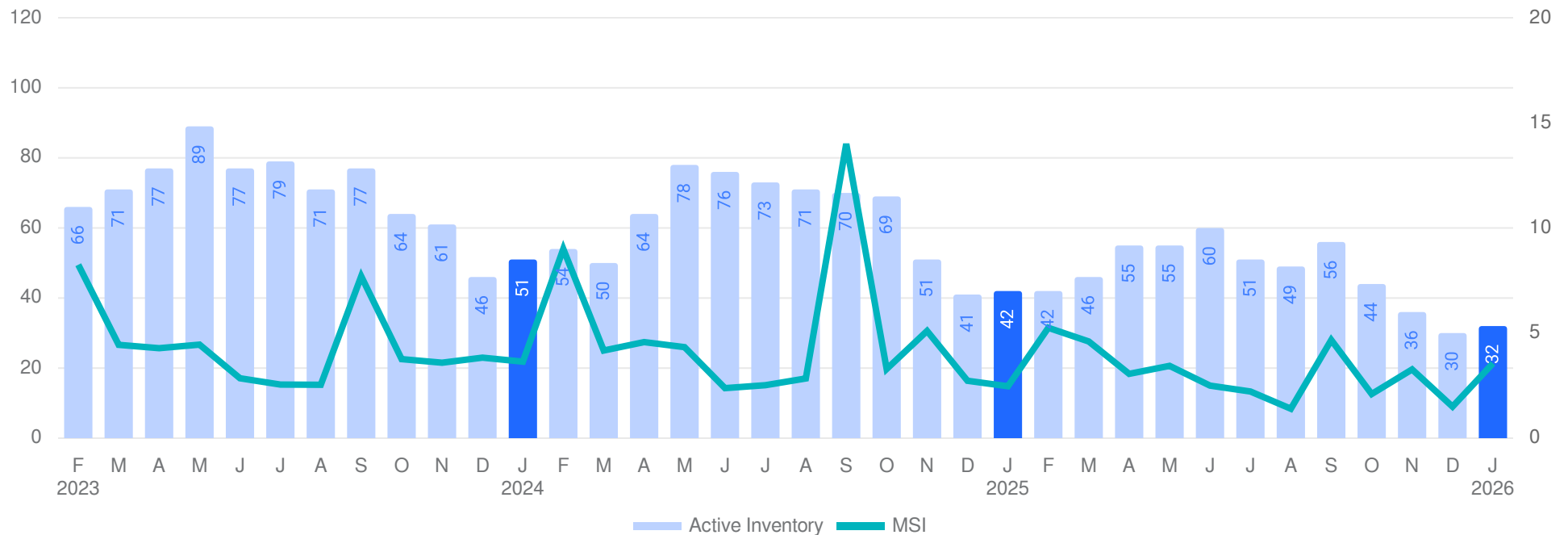
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Inventory & MSI

The number of properties for sale in January 2026 was 32, up 6.67% from 30 from the previous month and -23.81% lower than 42 from January 2025. The January 2026 inventory was at its lowest level compared with January 2025 and 2024. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The January 2026 MSI of 3.56 months was at a mid level compared with January 2025 and 2024.





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New Listings

The number of new listings in January 2026 was 16, up 1500% from 1 from the previous month and -27.27% lower than 22 from January 2025. The January 2026 listings were at its lowest level compared to January 2025 and 2024.

