

# Market Trends Report

## April 2024

 Property Type

Single Family

 Date Range

May 2021 - April 2024

 Price Range

\$0 - \$999,999,999

 Location

CITY  
Wilton







**Judy Michaelis**

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## Overview

The overview below shows real estate activity from January 2024 to April 2024. You will see data comparisons between April and the previous month, the last three months and April 2023.

Overview	Monthly Trends				
	YTD Avg.	April	March	Jan. - Mar.	Apr. 2023
New Listings	93	38	19	18	22
Average Sales Price per Square Foot	374	392	425	367	354
Average Days on Market	53	42	77	56	78
Number of Properties for Sale	124	33	33	30	44
Average List Price	\$1,545,446	\$1,360,839	\$1,502,597	\$1,606,982	\$1,303,018
Median List Price	\$1,274,625	\$1,285,000	\$1,279,000	\$1,271,167	\$969,500
Average Sales Price	\$1,216,201	\$1,485,484	\$1,210,625	\$1,126,440	\$899,133
Median Sales Price	\$997,375	\$1,250,000	\$1,062,500	\$913,167	\$725,000
Sales Price / List Price Ratio	107.55%	110.36%	114.24%	106.61%	103.31%
Number of Properties Sold	61	19	8	14	13
Month's Supply of Inventory	3.01	1.74	4.12	3.43	3.38
Absorption Rate	0.59	0.58	0.24	0.59	0.3



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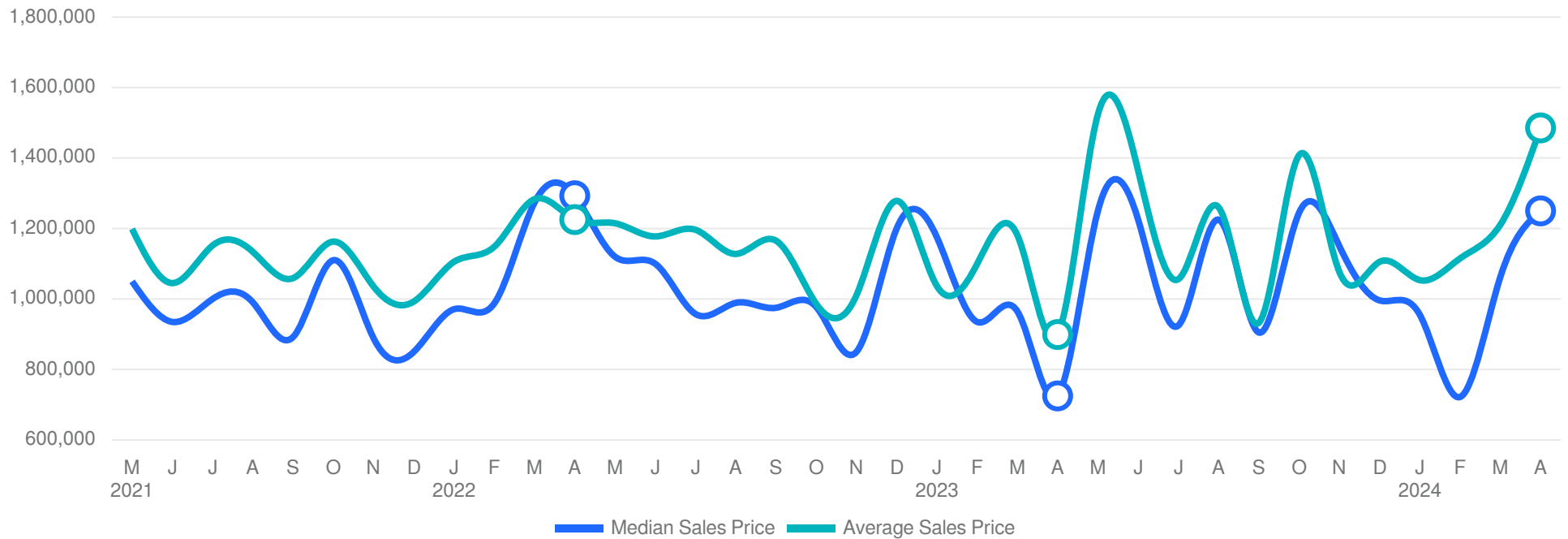
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## Average & Median Sales Price

The median sales price in April 2024 was \$1,250,000, up 17.65% from \$1,062,500 from the previous month and 72.41% higher than \$725,000 from April 2023. The April 2024 median sales price was at a mid level compared to April 2023 and 2022. The average sales price in April 2024 was \$1,485,484, up 22.70% from \$1,210,625 from the previous month and 65.21% higher than \$899,133 from April 2023. The April 2024 average sale price was at its highest level compared to April 2023 and 2022.



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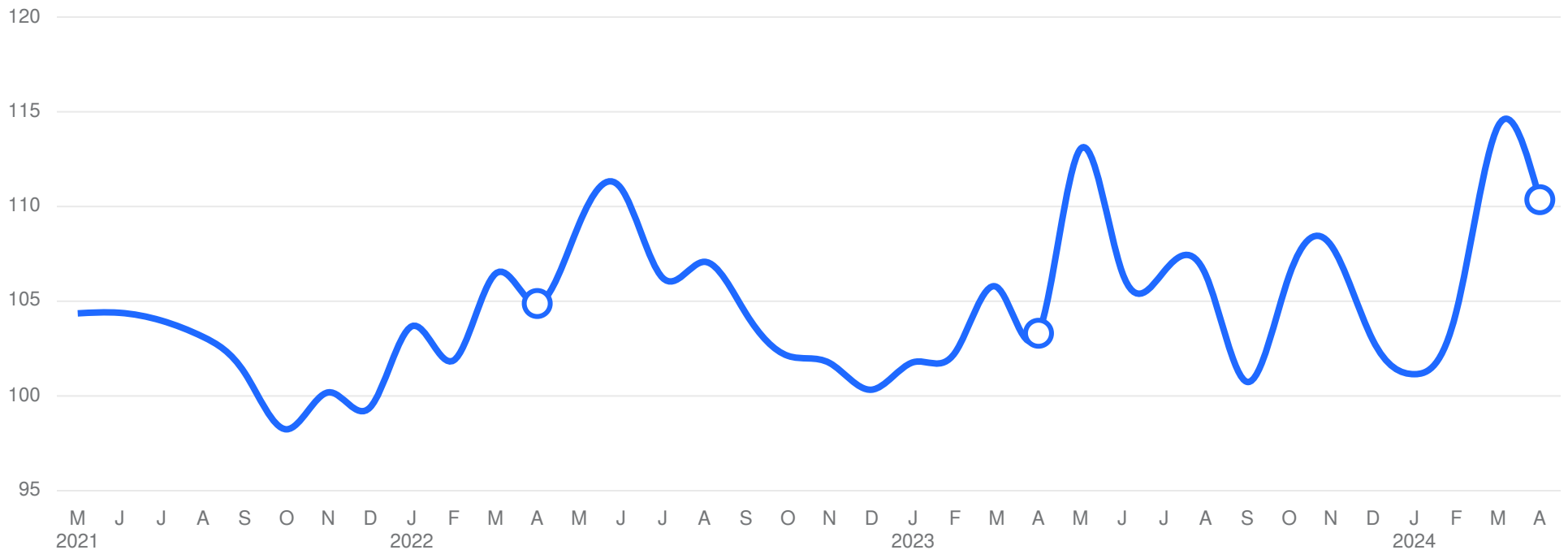
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## Sales Price / List Price Ratio

The sales price/list price ratio is the average sale price divided by the average list price for sold properties expressed as a percentage. If it is above 100%, homes are selling for more than the list price. If it is less than 100%, homes are selling for less than the list price. The April 2024 sales price/list price ratio was 110.36%, down from 114.24% from the previous month and up from 103.31% from April 2023.



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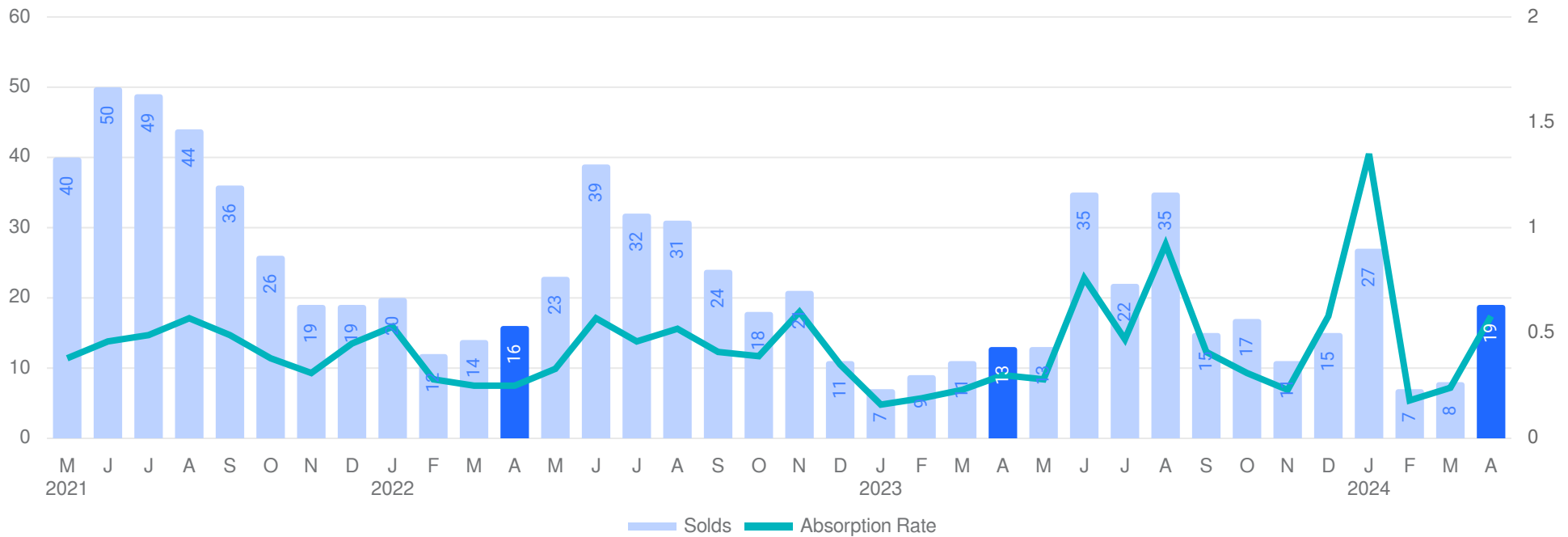
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## Number of Properties Sold & Absorption Rate

The number of properties sold in April 2024 was 19, up 137.50% from 8 from the previous month and 46.15% higher than 13 from April 2023. The April 2024 sales were at its highest level compared to April 2023 and 2022. Absorption rate is the avg number of sales per month divided by the total number of available properties.



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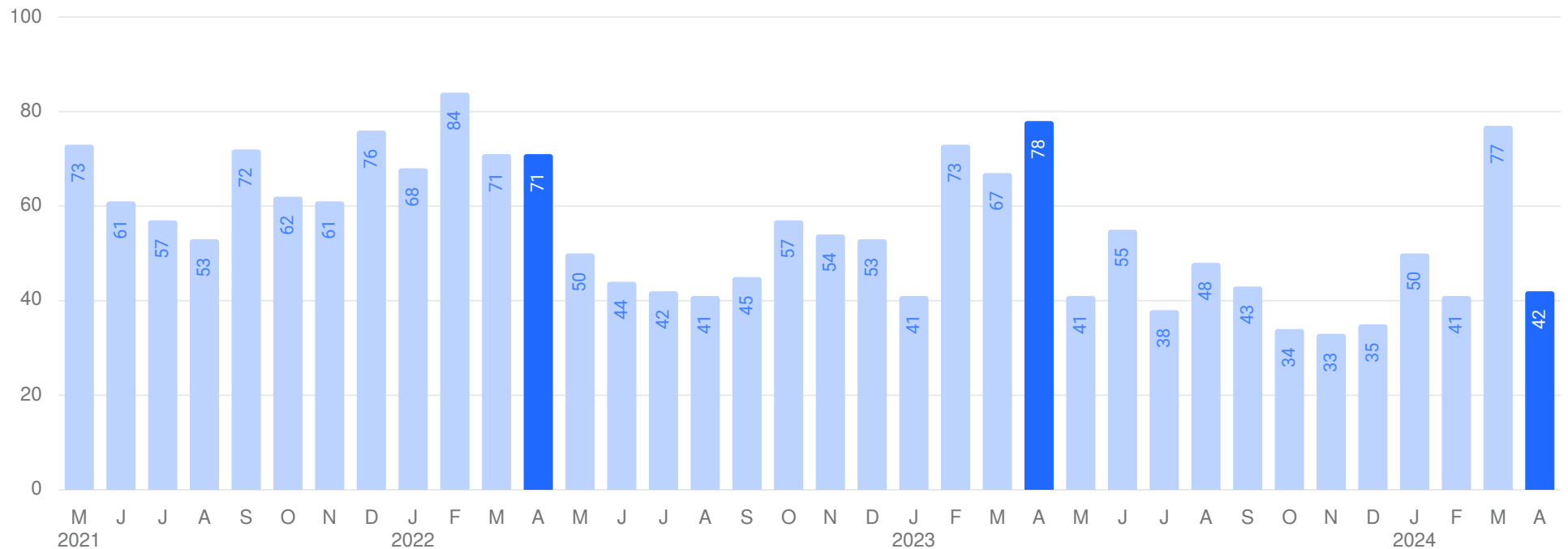
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## Average Days on Market

The average days on market (DOM) is the number of days a property is on the market before it sells. An upward trend in DOM tends to indicate a move towards a buyer's market, a downward trend tends to indicate a move towards seller's market. The DOM for April 2024 was 42 days, down -45.45% from 77 days from the previous month and -46.15% lower than 78 days from April 2023. The April 2024 DOM was at its lowest level compared with April 2023 and 2022.



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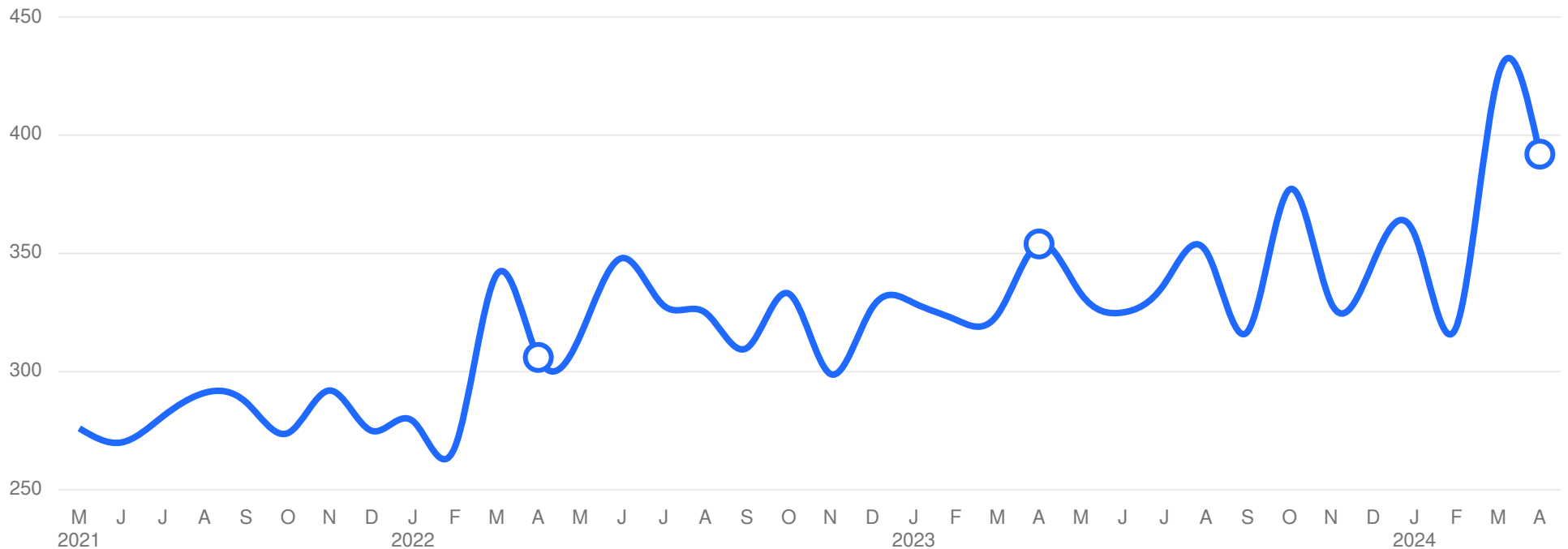
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## Average Sales Price per Square Foot

The average sales price per square foot is a more normalized indicator for the direction of property value. The sales price per square foot in April 2024 was \$392, down -7.76% from \$425 from the previous month and 10.73% higher than \$354 from April 2023.



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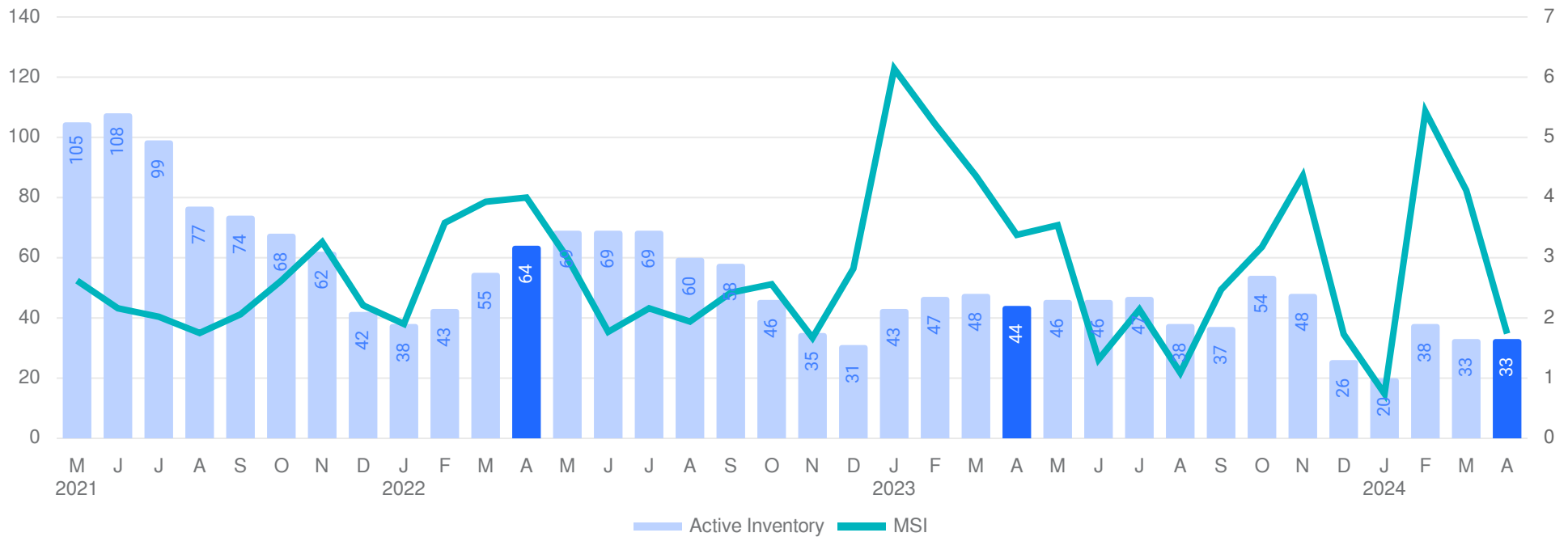
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## Inventory & MSI

The number of properties for sale in April 2024 was 33, equal to the previous month and -25.00% lower than 44 from April 2023. The April 2024 inventory was at its lowest level compared with April 2023 and 2022. A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The April 2024 MSI of 1.74 months was at its lowest level compared with April 2023 and 2022.



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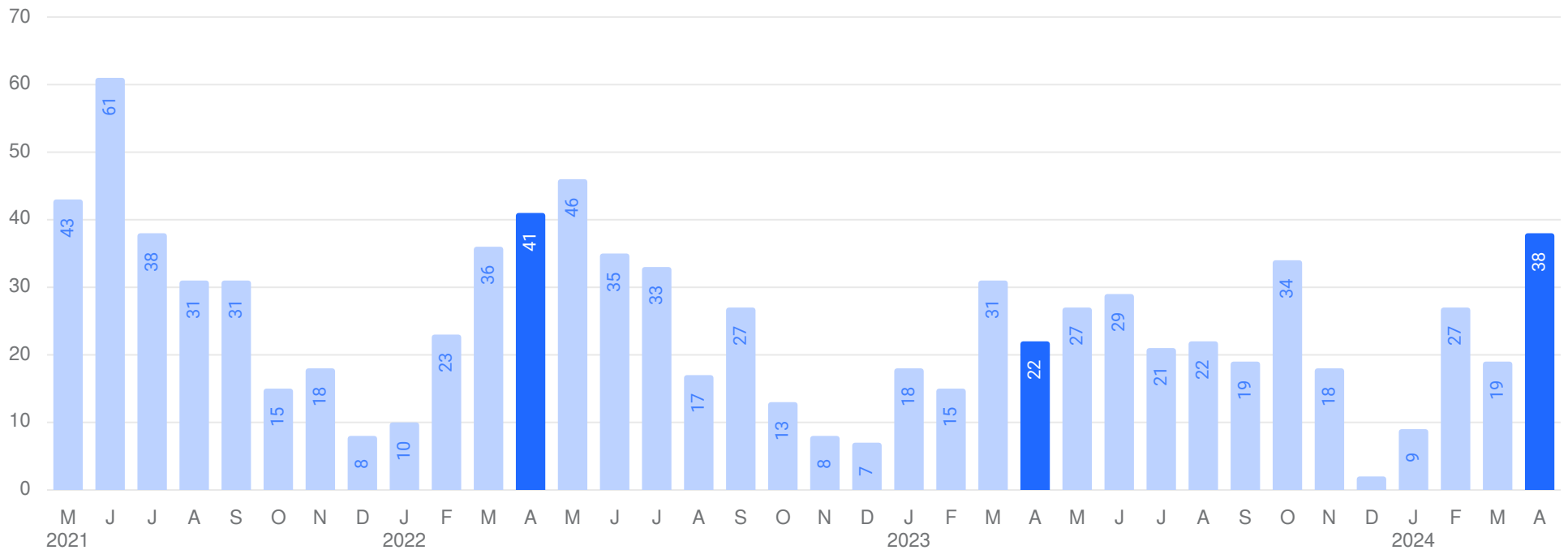
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## New Listings

The number of new listings in April 2024 was 38, up 100% from 19 from the previous month and 72.73% higher than 22 from April 2023. The April 2024 listings were at a mid level compared to April 2023 and 2022.



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